GROW

From Peachtree to Microsoft Dynamics GP:
A move that makes sense for growing businesses

Microsoft Dynamics

ACHIEVE

Microsoft Dynamics GP:
A smart move for your growing business

You've worked hard to build your business, and your Peachtree solution has given you the tools you've needed for accounting and basic business management. As you continue to grow, so do your needs for a solution that can keep pace with change.

Moving to a new business management system might seem overwhelming, given all the challenges you face every day. But Microsoft simplifies the process with Microsoft Dynamics® GP, a solution designed to get you up and running quickly, grow alongside your business, and fit with your budget.

Just as Peachtree is a leading software provider for small business accounting, Microsoft Dynamics is a market leader for midsize businesses. For more than 23 years, Microsoft Dynamics solutions have delivered the functionality, performance, and ease of use that power more than 290,000 businesses around the world. As part of this product family, Microsoft Dynamics GP helps organizations manage business growth and change with a solution that includes:

• More than twice the built-in functionality than Peachtree Quantum and Peachtree Premium[1]

• Sophisticated reporting and decision-making tools, integrated with the Microsoft® Office system

• A technology foundation designed to handle the workload, user counts, and security requirements of mid-size organizations

For companies moving from Peachtree, we offer a proven process, refined by many Peachtree customers who have made the change to Microsoft Dynamics GP. When you choose Microsoft Dynamics GP, you can focus on growing your business, rather than on the technology supporting it. Everything you need—your operating system, database, personal productivity tools, e-mail, and business management system—comes from one trusted partner, Microsoft. By delivering a cohesive solution that helps lower implementation and long-term ownership costs, Microsoft Dynamics GP frees you to harness the power and flexibility of an award-winning business management solution.

[1] The Accounting Library: 2008 Comparison review of Peachtree Quantum and Peachtree Premium 2009 against Microsoft Dynamics GP 10.0

"Technology has definitely been a strategic asset for our company. The reason we've invested so thoroughly in the Microsoft platform is because it provides outstanding integration, from the server to the desktop, and in virtually every application we use to run our business,"

– Randy Kraft

Vice President of Information Technology, National Air Cargo

Advanced functionality

Manage multiple departments and companies with ease. Paying a bill split between companies or departments is not a problem—Microsoft Dynamics GP keeps track of who owes what to whom. Did one of your customers send in a single check to pay for invoices across several of your customer accounts? Microsoft Dynamics GP makes it easy to apply the check and provide the customer with a single account statement across your companies. Need a consolidated financial statement with all your holdings? You can easily create a Profit and Loss or Balance Sheet for each entity and a consolidated view. You can then send the report through e-mail as a Microsoft Office Excel® file or post it on your security-enhanced intranet site. If you maintain multiple business entities within one company database, you can close to multiple Retained Earnings accounts at the end of your fiscal year.

Maintain multiple years of history so you can understand past business performance and more accurately forecast the future. You decide what you want to retain and how long you want to keep it. You can record and store every check you ever wrote to a vendor, every invoice you ever sent out to a customer, how much inventory stock you had on hand at the end of last year, or your monthly customer sales history for the last 10 years. You can maintain as much history as you want, with almost no impact on day-to-day system performance.

Structure your chart of accounts in the way that makes sense for your business. Microsoft Dynamics GP offers a true chart of accounts structure, including multiple segments that give you visibility into the performance of different departments or organizational structures within your company. Whether you need 2 or 10 levels of reporting and analysis, Microsoft Dynamics GP can be configured to give you deep insight into various companies, departments, funds, jobs, or other critical aspects of your business.
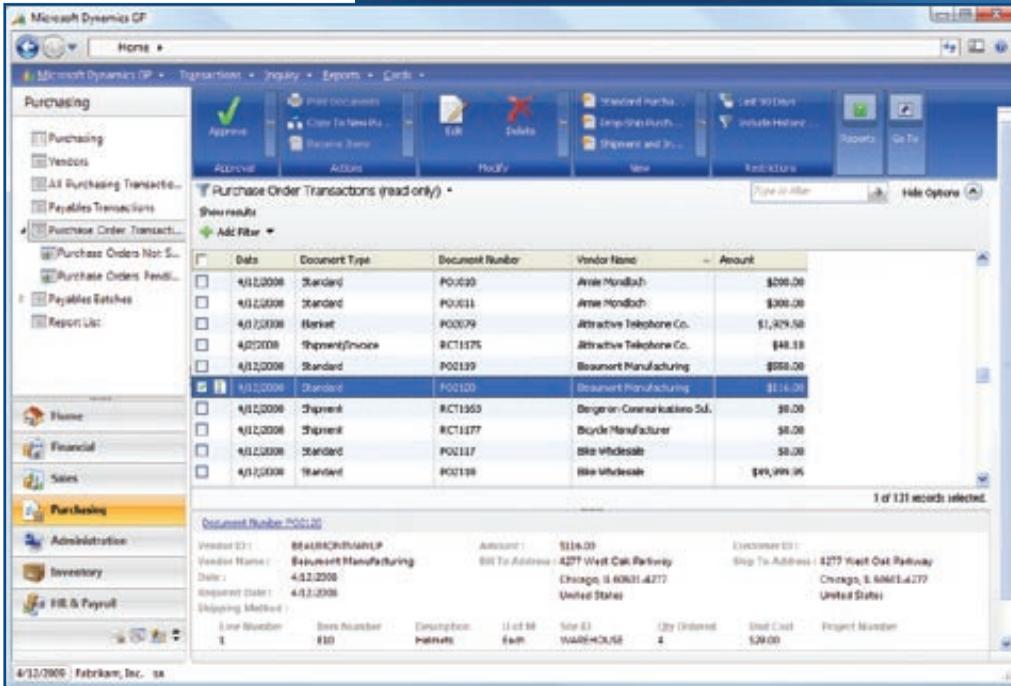
Enhance inventory management to help reduce costs and deliver the fast, efficient order fulfillment that keeps customers coming back. Set specific criteria for purchase order (PO) approval and then automatically route POs for sign-off. You can also manage inventory and costs across multiple warehouses, as well as multiple locations within each site. And with customer-specific pricing and promotions, you gain the flexibility that helps improve sales and customer satisfaction.

Attract and retain great people with an integrated Human Resources and Payroll system that can accommodate hundreds or even thousands of employees. Microsoft Dynamics GP helps you effectively process your payroll with numerous pay codes and user-defined deductions, including 401K and garnishments. Track recruiting costs, attendance, promotions, certifications, performance reviews, Equal Opportunity Employer compliance, and more.

"Using the old system, I would have had to hire an assistant, because there just isn't enough time in a week to get all the necessary work done. Because of the increased productivity we experience with [Microsoft Dynamics GP], we won't have to hire an assistant for a long time to come."

– Jamie Lobb

Accounting Manager, Cowboy Red
Peachtree Replacer

Enhance inventory management with specific criteria for purchase orders and automated approval routing.

ACCELERATE

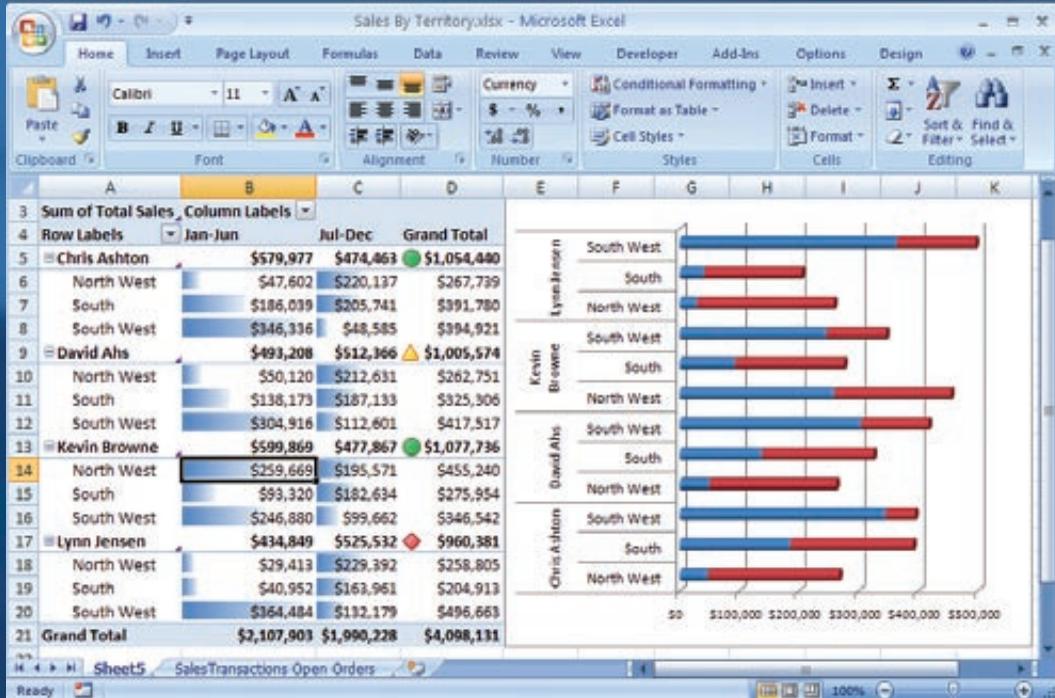# Reporting tools for fast, informed decisions

Gain the insight you need with more than 700 standard reports included with Microsoft Dynamics GP. Without the need for IT assistance, you can easily tailor reports to meet your unique business requirements. People can easily create and view reports with Office Excel, send reports to others through Microsoft Office Outlook®, or view them in real time on the integrated intranet portal.

User-defined Business Alerts send proactive notification of changes to business information to your e-mail account or smart phone. Large sales, cash flow issues, inventory warnings, and any data you need to monitor are updated in real time, so you can be sure that you'll know when an issue arises, regardless of where you are.
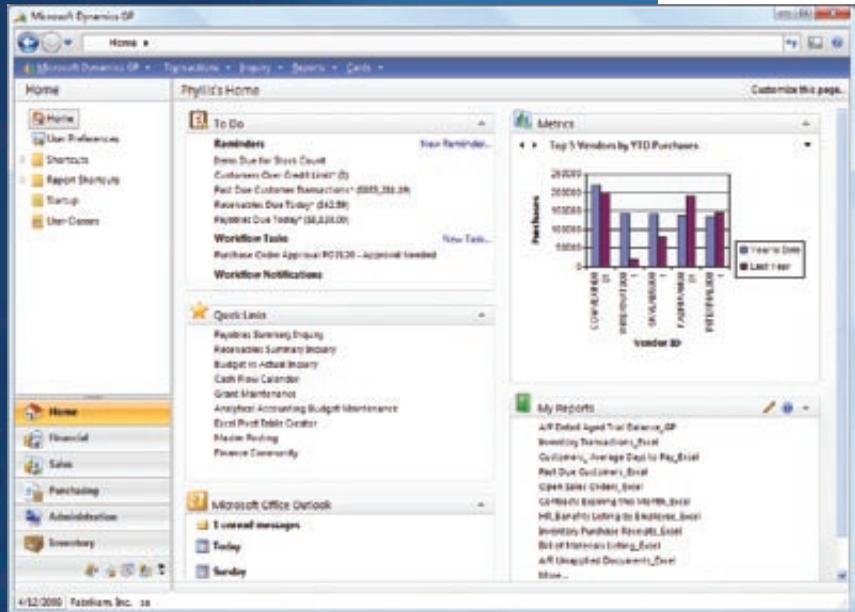
Quickly find critical information to meet inquiry and analysis needs with the flexible SmartList tool. Build a list of every customer in three states who spent more than $100,000 last quarter, but who has not yet spent that amount this quarter. Find out which departments have exceeded their travel budget for the month or the year, or those that have not met their revenue plan. Drill into how much you paid a particular vendor this year and how much you still owe them today—and then compare those figures with the previous year. With one click, move data to Office Excel to do further calculations, create graphs, and perform additional analyses.

Empower more people across your organization with security-enhanced system access. As your business grows, so does the number of people that need visibility into information that's relevant to their role. From executives to front-line users, Microsoft Dynamics GP offers access to financial, sales, and operations reports and key performance data, helping people stay current with real-time information. By setting up an internal Web site with strong security features, you can expand the personal productivity of these extended users. For example, you might not want your sales manager issuing customer credit memos, but they probably need to see sales person productivity, customer order history, inventory prices, and other key customer information on a real-time basis.

*Gain new insight into
your business using
Office Excel graphical
reporting capabilities.*

PERFORM

The Role Center delivers a personalized home page that enables people to work with the information and tasks most relevant to their jobs.

FAMILIAR

The right technology

Designed to scale from one user to hundreds or thousands of users, Microsoft Dynamics GP is ready to grow with your business. Because it's a multi-user solution, you won't need to worry about who's doing what in the software. For example, two people can post cash receipts, another can maintain customer records, and two others can enter sales orders and print an aging report—all at the same time, without slowing down system performance.

Tailor your system to fit your business without IT support. Do you refer to customers as "clients" or refer to payables invoices as "bills?" Do your unique attributes for your items or customers require tracking within the financial management system? Without the need for a developer or even a consultant, Microsoft Dynamics GP enables you to change field names, remove fields you don't need, or add new fields to track data that's unique to your business.

Gain peace of mind knowing that your data is security-enhanced and that your financial management solution is helping you manage compliance standards and processes. Microsoft Dynamics GP combines role-based security with the security features of Microsoft SQL Server®, helping ensure that sensitive data is available only to those with the right privileges. You can also monitor and track data changes throughout the system and create business rules for key business processes that need tighter control or separation of duties. Audit tracking options facilitate compliance with Sarbanes-Oxley and other regulatory requirements, while helping you manage risk in today's complex business environment.

Familiar and easy to use

Microsoft Dynamics GP offers a design that works like and with the 2007 Microsoft Office System, including integrations with Office Outlook, Word, and Excel. Equipped with a familiar user interface and RoleTailored home pages, your employees can get started quickly while minimizing training costs.

"With Microsoft Dynamics GP, we can audit our system and follow each transaction around a piece of freight from origination to the time it reaches its destination."

– Randy Kraft

Vice President of Information Technology, National Air Cargo

Get your system up and running quickly

Microsoft Dynamics GP offers tools for importing your Peachtree data so that you can take advantage of your new system with your key business information intact. Using template-based setup, step-by-step checklists, and rich training resources, resources, employees can get going quickly. And with 24/7 access to online training tutorials and technical support, you and your people can get fast answers to common questions and learn to navigate the new solution easily.

Just as important, purchasing Microsoft Dynamics GP has never been easier. Microsoft offers flexible, user-based licensing and financing options that allow you to acquire and implement the business software, hardware, and consulting services you need now. We encourage you to work with a certified Microsoft Dynamics GP partner, who can work with you to configure the best solution for your business.

To learn more about moving from Peachtree to Microsoft Dynamics GP, visit:

www.asmartmove.com

For additional information about Microsoft Dynamics GP, visit:

www.microsoft.com/dynamics/gp

SOLUTIONS

NextLevel Business Systems
http://www.nextlevelbusinesssystems.com
585-694-6112

About Microsoft Dynamics

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence.

Microsoft Dynamics works like familiar Microsoft software such as Microsoft Office, which means less of a learning curve for your people, so they can get up and running quickly and focus on what's most important. Built to work with Microsoft technologies, it works easily with the systems your company already has implemented. By automating and streamlining financial, customer relationship, and supply chain processes, Microsoft Dynamics brings together people, processes, and technologies, helping increase the productivity and effectiveness of your business, and helping you drive business success.

For more information on Microsoft Dynamics GP, contact an authorized reseller and visit www. microsoft.com/dynamics/gp, or email gpinfo@microsoft.com.

U.S and Canada: 1-888-477-7989

Worldwide: +1-701-281-6500

www.microsoft.com/dynamics

Microsoft®

Microsoft Dynamics